# Britannia Egypt (L.L.C)

Financial Statements and Auditor's Report For the period ended March 31, 2023

Translation from Arabic



Translation from Arabic

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# **Independent Auditor's Report**

Translation from Arabic

To: The Quota holders of Britannia Egypt L.L.C

# Report on the financial statements

• We have audited the accompanying financial statements of Britannia Egypt L.L.C which comprise the financial position of as of March 31, 2023, and the related statements of profit or loss, other comprehensive income, cash flows and changes in quota holders for the year then ended, and summary of significant accounting policies and other disclosures.

## Management's responsibility for the financial statements

• The financial statements are the responsibility of the Company's Management. The management is responsible for the preparation and fair presentation of these financial statements in accordance to the Egyptian accounting standards and within the view of the current Egyptian laws and regulations, also management's responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements weather due to errors or fraud. The management's responsibility also includes selection and implementation of appropriate accounting policies and making accounting estimates that are reasonable in circumstances.

#### Auditor's responsibility

- Our responsibility is to express an opinion on these financial statements based on our audit.
  We conducted our audit in accordance with the Egyptian Auditing Standards and within the view of
  the current Egyptian laws and regulations. Those standards require that we plan and perform the
  audit to obtain reasonable assurance about whether the financial statements are free from material
  misstatement.
- An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments; the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

• We believe that our audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our opinion on the financial statements.

# **Opinion:**

• In our opinion, the financial statements referred to above present fairly in all material respects. The financial position of Britannia Egypt L.L.C as of March 31, 2023 and its financial performance and its cash flows and the changes in quota holders for the year then ended in conformity with the Egyptian accounting standards within the view of the Egyptian laws and regulations.

# Report on other legal and regulatory requirements:

- The company keeps proper accounting records which include all that is required by law and the statutes of the company and the accompanying financial statements are in agreement therewith.
- The financial information contained in the report of the company manager's report as required by the companies Law No. 159 for the year 1981 and its executive regulations, is in agreement with the company's accounting records within the limit that such information is recorded therein.

Ahmed Abdel Sattar Awad Acc

R.A.A no. 25829

Baker Tilly Mohamed Hila & Wahid

Cairo May 9, 2023

# Statement of Financial Position As of March 31, 2023

## Translation From Arabic

Assets Current Assets	Notes	31/3/2023 EGP	31/3/2022 EGP
Accounts Receivable and Other Debit Balances	3	9.404.044	2 200 4 / 2
· · · · · · · · · · · · · · · · · · ·	_	8,406,911	3,390,143
Cash at Banks	4	9,769,626	1,877,231
Total Current Assets		18,176,537	5,267,374
Total Assets		18,176,537	5,267,374
Equity and Liabilities			
Quotaholder'S			
Capital	5	3,894,950	3,894,950
Payments for Capital Increase		7,680,000	0
Retaind Earnings / Accumulated (Losses)		392,635	(187,441)
Net Profit For The Year		801,526	580,076
Total Quotaholder'S		12,769,111	4,287,585
Current Liabilities			V IVI d spin
Corporate Income Tax		381,365	168,735
Provisions	G	7,000	7,000
Other Credit Balances	7	5,019,061	804,054
Total Current Liabilities		5,407,426	979,789
Total Liabilities		5,407,426	979,789
Total Quota Holders And Liabilities		18,176,537	5,267,374

The accompanying accounting principles and the notes to the financial statements from note no. (I) to (1.5) are integral part of these runnied automents and must be read with them.

Audion's report is attached

Company's Manager





# Statement of Profit or Loss

# For the year ended March 31, 2023

Translation From Arabic

		The year from April 1, 2022 to March 31, 2023 EGP	The year from April 1, 2021 to March 31, 2022 EGP
Sales Revenue		26,223,658	5,216,312
Less:			
Cost of Goods Sold	8	(22,551,288)	(3,750,847)
Gross Profit		3,672,370	1,465,465
Add (Less):			
General, Administrative and Marketing Expenses	9	(2,662,435)	(703,868)
Social Contribution		(66,260)	(13,041)
Currency Fluctuation Gain		280,240	U
Ecxpected Credit Losses		(40,803)	0
Expected Credit Losses Reverse	4	0	255
Net Profit Before Tax		1,183,112	748,811
Income Tax		(381,586)	(168,735)
Net Profit After Tax		801,526	580,076
Earnings Per Quota	10	1,603.05	1,160.15

He accompanying accounting principles and the notes to the financial statements from note no. (1) in (12) are mineral part of these financial statements and must be read with them.

Auditor's report is attached

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# Statement of Other comprehensive income For the year ended March 31, 2023

Translation From Arabic

	The year from April 1, 2022 to March 31, 2023	The year from April 1, 2021 to March 31, 2022	
	<u>EGP</u>	EGP	
Net Profit after Tax	801,526	580,076	
Total Other Comprehensive Income after Deducting Income Tax	0	0	
Total Comprehensive Income for The Year	801,526	580,076	

The accompanying accounting principles and dictions to the financial statements from noic no. (I) to (1)) are integral pair of these financial statements and must be read with them.

Auditor's report is associated

Company's Manager

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# Statement of Cash Flows For the year ended March 31, 2023

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Notes	The year from April 1, 2022 to March 31, 2023	The year from April 1, 2021 to March 31, 2022
	EGP	EGP
	1,183,112	748,811
	40,803	O
4	0	(255)
	1,223,915	748,556
	(5,055,708)	(2,664,239)
	4,214,787	578,560
	(168,736)	O
	214,258	(1,337,123)
	7,680,000	U
	7,680,000	0
	7,894,258	(1,337,123)
	1,877,589	3,214,712
4	9,771,847	1,877,589
	4	From April 1, 2022 to March 31, 2023  EGP  I,183,112  40,803  4  0  1,223,915 (5,055,708) 4,214,787 (168,736) 214,258  7,680,000 7,894,258 1,877,589

The accompanion accomping principle and the nate of the invariant date over the final tent in (1) for (1) are integral part of these farancial statements and must be read with the m

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# Statement of Changes in Quota holders For the year ended March 31, 2023

Translation From Arabic

	Issued and Paid Capital	Payments for Capital Increase	Retaind Enmings (Losses)	Net Profit for the Year	Total
14.0	EGP	EGP	EGP	EGP	EGP
Balance as of March 31, 2021 Before Adjustments	3,894,950	0	(613)	(186,828)	3,707,509
Closing the losses of the previous year	U	U	(186,828)	186,828	U
Net profit of the year	u	U	0	580,076	580,076
Bulance as of Murch 31, 2022 After Adjustments	3,894,950	0	(187,441)	580,076	4,287,585
Payments for Capital Increase	0	7,680,000	0	0	7,680,000
Closing the profit of the previous year	O	υ	580,U7G	(580,076)	0
Net profit of the year	U	0	O	801,526	801,526
Balance as of March 31, 2023	3,894,950	7,680,000	392,635	801,526	12,769,111

Company's Manager

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# Notes to the financial statements For the period ended March 31, 2023

#### 1. Introduction

#### A. Company's Background

- Accordingly to the Egyptian Laws the under signatories of this contract Agreement to establish (Britannia Egypt LLC) a limited Lability company and submitted this contract to the Investment Authority (Administrative reviewed the contract) The undersigned signatories of this Contract hereby acknowledge that each one of them has fulfilled the required legal capacity for the foundation of the Company, and that neither of them had verdicts pronounced against him either by a criminal penalty or by a dishonoring felony, or by any of the penalties stipulated upon in Articles (89), (162), (163) and (164) of Law No. 159/1981 during the five years preceding the date of submitting the foundation request or application (unless he has been rehabilitated), and that they are not employed by the Government or the Public Sector or the Public Business Sector.
- Furthermore, they have agreed amongst them as to the foundation of an Egyptian Limited Liability Company by license from the Government of the Arab Republic of Egypt, in accordance with the provisions of the prevailing Laws, and in particular the Companies Act No. 159/1981, it's Executive Statue and the provisions of this Contract.
- The company's duration is 25 years starting from the date of registration in the commercial register on August 31/8/2020 to 30/8/2045

#### B. The Company's main activities are as follows:

- To Establish and operate a Factory for the manufacturing and the packaging of food products, and all kinds of Biscuits, wafers filed and covered with Chocolate, with all kinds of flavours, and all kinds of Bakery products, Cakes, Sweets Bread, Dairy and Milk products ,Snacks Meals and flavours and any other food product
- The Trade and the distribution, specify the Trade and the distribution of the food production of all kinds of Biscuits, wafers filed and covered with Chocolate, and with all kinds of flavours, and all kinds of Bakery products, Snacks, Bread, Cakes, Sweets, Dairy and Milk products, and flavours and any other food product.
- To trade and distribute in accordance to the Law with regards to the trade and distribution of Biscuits, wafers filed and covered with Chocolate, and with all kinds of flavours, and all kinds of Bakery products, Snacks, Bread, Cakes, Sweets, Dairy and Milk products, and flavours and any other food product.
- To manufacture products with any other third party.
- To export Biscuits, wafers filed and covered with Chocolate, and with all kinds of flavours, and all
  kinds of Bakery products, Snacks, Bread, Cakes, Sweets, Dairy and Milk products, and flavours
  and any other food product.

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- The above-mentioned objective is without prejudice with any laws, regulations or Decisions and pursuant to the issuance of the required licensees for such activities.
- The Company may have interest, or associate in any form whatsoever with the Companies and others, which practice, works similar to its own, or which may assist it in achieving its object in Egypt or abroad. It may also merge in the précised entities, purchase the, or affiliate them, all of which shall be in accordance with the provisions of the Law and its Executive Statute, and the Company should obtain all the required licenses and permits to execute its activities.

#### C. Company's fiscal year:

- The Financial year begins on April 1 and ends on March 31 of each year.

#### 2. Significant Accounting Policies:

#### 2-1 Basis of preparation

- These financial statements have been prepared in accordance with Egyptian Accounting Standards and relevant Egyptian laws and regulations.
- The financial statements have been prepared on the historical cost basis and going concern assumption except financial assets available for sale which is measured by fair value.
- The preparation of financial statements in accordance with Egyptian Accounting Standards requires management to use personal judgment, estimates and assumptions that affect the application of policies and the presented values of assets, liabilities, revenues and expenses. Estimates and related assumptions are made in light of past experience and various other factors. Actual results may differ from those estimates.
- Estimates and related assumptions are reviewed periodically. A change in an accounting estimate
  is recognized in the period in which the estimate is changed if the change affects this period only,
  or in the period of the change and future periods if the change affects both.

#### 2-2 Foreign Currency Exchange

The company records all transactions in Egyptian pound. The Foreign currency transactions are evaluated based on the exchange rates declared at the date of transaction. At the date of the Standalone financial statements, monetary assets and liabilities are revaluated using the exchange rate declared as of the date of the Standalone financial statements, and the resulted foreign currency exchange differences are posted to the income statement.

#### 2-3 Functional and Reporting Currency

 The financial statements are presented in Egyptian pounds (EGP) which is the company's functional currency.

# 2-4 Accounts receivable, debtors and other debit balances

 Balances of customers, receivables and other debit balances are presented at cost less the impairment in their value.

#### 2-5 Cash flow statement

The cash flows statement has been prepared using the indirect method. For the purpose of
preparing the cash flows statement, cash and cash equivalents are comprised of cash on hand and
at banks.

#### 2-6 Creditors and other credit balances

- Creditors and other credit balances are recognized at their cost.

#### 2-7 Financial Instruments

#### **Business Model**

- Upon initial recognition, the financial asset is classified as measured at depreciated cost or at fair value through other comprehensive income as investments in debt instruments and investments in equity instruments or at fair value through profit and loss.
- Financial assets are not reclassified after their first recognition unless the company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first financial reporting period after the change in business model.
- A financial asset is classified as valued at amortized cost if it meets the following two conditions and is not determined to be valued at fair value through profit or loss:
  - If the asset is to be held within a business model whose objective is to hold assets to collect contractual cash flows; And
  - In the event that the contractual terms of the financial assets give rise to cash flows on specified dates that are only principal and interest payments on the principal amount receivable.
- The investment in debt instruments is classified at fair value through other comprehensive income if it meets the following two conditions and is not determined to be valued at fair value through profit and loss:
  - It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; And
  - The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- On initial recognition of an investment in equity instruments that are not held for trading, the
  group can make an irrevocable choice to present in other comprehensive income, subsequent
  changes in the fair value of the investment, this choice is made for each instrument separately.
- Financial assets that are not classified as valued at amortized cost or valued at fair value through other comprehensive income are classified as fair value through profit and loss, and this includes all financial assets derivatives.
- Upon initial recognition, the company may irrevocably designate a financial asset that meets the requirements to be measured at amortized cost, at fair value through comprehensive income, or at fair value through profit or loss if doing so reduces or eliminates materially inconsistency in a measurement or recognition (sometimes referred to as an "accounting mismatch") that might otherwise arise.

# **Business Model Evaluation**

- The company makes an assessment of the objective of the business model in which a financial asset is held at the portfolio level because this better reflects the way the business is run and information is presented to management. The information considered includes:
  - The stated policies and objectives of the portfolio and the operation of those policies in
    practice. This includes whether management's strategy focuses on earning contractual interest
    income, maintaining a certain interest rate profile, matching the term of financial assets to the
    term of any related liabilities or projected cash flows or realizing cash flows through the sale
    of assets:
  - how to evaluate the performance of the portfolio and report it to the company's management;
  - the risks that affect the performance of the business model (and the financial assets held in the business model) and how those risks are managed;
  - how the business managers are compensated for example whether compensation is based on the fair value of the assets under management or contractual cash flows collected; And
  - The frequency, volume and timing of sales of financial assets in previous periods, the reasons for such sales, and expectations regarding future sales activity.

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- Transfers of financial assets to third parties in transactions that do not qualify for disposal are not
  considered sales for this purpose, consistent with the Company's continued recognition of assets.
- Financial assets that are held for trading or managed, and whose performance is evaluated on a
  fair value basis, are measured at fair value through profit or loss.

# Financial Assets - Assess whether the contractual cash flows are solely payments of principal and interest

- For the purposes of this assessment, the principal amount is the fair value of the financial asset on initial recognition and the interest is against the time value of money, against the credit risk associated with the original amount outstanding during a certain period of time and against other basic lending risks and costs (liquidity risk and administrative costs), in addition to a margin profit.
- When assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows so that it would not meet this condition. When making this assessment, the Company considers:
  - potential events that would change the amount or timing of cash flows;
  - terms that may modify the contractual coupon rate, including variable rate features;
  - Prepaid features and add-ons; And
  - Conditions that limit the company's claim to cash flows from identified assets (eg, non-refundable features).
  - The early settlement feature is aligned with payments of principal and interest only if the amount of the prepayment substantially represents the unpaid amounts of principal and interest on the principal amount owed, which may include reasonable compensation for early termination. Additionally, for financial assets obtained at a discount or premium over the contractual face value, a feature that permits or requires early payment in an amount substantially the contractual amount plus the contractual interest accrued (but not paid) (which may also include reasonable compensation for early termination) is treated as compliant with this Standard if the fair value of the early settlement feature is ineffective on initial recognition.

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## Financial Assets - Subsequent Measurement, Profits and Loss

Financial assets at fair value through profit or loss

Financial assets are subsequently measured at fair value, and changes in fair value, including any returns or dividends, are recognized in profit or loss.

Financial assets at amortized cost

Financial assets valued at amortized cost are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses.

Interest income, exchange gains and losses and impairment are recognized in profit and loss, and gains and losses on disposal are recognized in profit and loss.

Debt instruments at fair value through other comprehensive income Financial assets at fair value through comprehensive income are subsequently measured at fair value.

Interest income is calculated using the effective interest method, gains and losses on currency differences and impairment are recognized in profit and loss.

Other net gains and losses are recognized in comprehensive income. On disposal, the combined profit and loss in comprehensive income is reclassified to profit and loss.

Equity investments at fair value through other comprehensive income Financial assets at fair value through comprehensive income are subsequently measured at fair value.

Dividends are recognized as income in profit and loss unless the dividends clearly represent a recovery of part of the cost of the investment.

Other net gains and losses that have been recognized in other comprehensive income are not reclassified at all to profit or loss.

#### Financial liabilities - classification and subsequent measurement, profits and losses

- Financial liabilities are classified as valued at amortized cost or at fair value through profit and loss.
- Financial liabilities are classified as valued at fair value through profit and loss if they are classified
  as held for trading purposes, or they are within financial derivatives, or they are classified at fair
  value through profit or loss upon initial recognition.
- Financial liabilities measured at fair value through profit and loss are measured at fair value, and net profits and losses, including interest expense, are recognized in profit and loss.
- Other financial obligations are subsequently measured at amortized cost using the effective interest
  method. Interest expense and gains and losses from changes in foreign exchange rates are
  recognized in profit and loss, and for gains and losses resulting from disposal are recorded in profit
  and loss.

#### De-recognition

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#### Financial assets

- The company de-recognizes the financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the contractual rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset have been transferred, or in which the company does not transfer or It retains all the risks and rewards of ownership and does not retain control over the financial assets.
- The company enters into transactions whereby it transfers the assets recognized in its statement of financial position, but retains all the risks and benefits of the transferred assets. In this case, the transferred assets are not excluded.

#### Financial liabilities

- Financial obligations are derecognised when contractual obligations are paid, canceled or expired.
- The company also derecognises financial liabilities when their terms are modified and the cash flows of the modified obligations are fundamentally different, in which case the new financial liabilities are recognized on the basis of the modified terms at fair value.
- When financial liabilities are disposed of, the difference between the carrying amount and the consideration paid (including any transferred non-cash assets or assumed liabilities) is recognized in profit or loss.

# Non-derivative financial assets and liabilities- Recognition and De-recognition

- The Company initially recognized loans and receivables and debt securities issued on the date when they are originated. All other financial assets and financial liabilities are initially recognized on the trade date when the entity becomes a party to the contractual provisions of the instrument.
- The Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive tl1e contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in such derecognized financial assets that is created or retained by the Company is recognized as a separate asset or liability.
- The Company derecognized a financial liability when its contractual obligations are discharged or cancelled, or expire.
- Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company has a legally enforceable right to offset the amounts and intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

#### Non-derivative financial assets- Measurement

# First - Financial assets at fair value through profit or loss

A financial asset is classified as at fair value through profit or loss if it is classified as held for trading or is designated as such on initial recognition. Directly attributable transaction costs are recognized in profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value and changes therein, including any interest or dividend income, are recognized in profit or loss.

#### Second-Investment held to maturity

These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.

#### Third -Loans and receivables

These assets are initially measured at fair value plus any directly attributable transaction costs.
 Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.

#### Fourth- Available-for-sale financial assets

These assets are initially measured at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on debt instruments are recognized in OCI and accumulated in the fair value reserve. When these assets are derecognized, the gain or loss accumulated in equity is reclassified to profit or loss.

#### Non-derivative financial liabilities - Measurement

- A financial liability is classified as at fair value through profit or loss if it is classified as held-for-trading or is designated as such on initial recognition. Directly attributable transaction costs are recognized in profit or loss as incurred. Financial liabilities at fair value through profit or loss are measured at fair value and changes therein, including any interest expense are recognized in profit or loss.
- Other non-derivative financial liabilities are initially measured at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortized cost using the effective interest method.

#### 2-8 Impairment

- As allowed by EAS No. (47), the company applies the general approach impairment models for financial assets measured at amortized cost and FVOCI;
- The impairment loss for financial assets are measured in the consolidated statement of profit and loss within the credit loss expenses.

# General Approach Model

- The general approach model impairment requirements of EAS No. (47) apply to all credit exposures that are measured at amortized cost or FVOCI, except the positions covered by simplified model as abovementioned.
- For purposes of the impairment policy below, these instruments are referred to as ("Financial Assets").
- The determination of impairment losses and allowances moves from an incurred credit loss model whereby credit losses are recognized when a defined loss event occurs under previous accounting standards, to an expected credit loss model under EAS No. (47), where allowances are taken upon initial recognition of the Financial Asset, based on expectations of potential credit losses at the time of initial recognition.
- The company uses three main components to measure ECL. These are Probability of Default ("PD"), Loss Given Default ("LGD") and Exposure at Default ("EAD").
- The probability of tripping the corresponding parties is derived from internal company assessment.
   The company allocates the probability of default for each exposure of the counterparty based on the economic environment in which the customer, considering the relevant quantitative and qualitative information and quality available.
- Loss estimates when you stumble are independent of the client's probability of default. Loss
  models when tripping ensure that the main drivers of losses, including the quality of warranty, are
  reflected in the loss factor when the specified stumble.

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- Exposure when is stumble is defined as the expected amounts of credit risk to the counterparty at
  the time of its stumble. The exposure model is designed when you default on the life of the
  financial assets considering the expected payment files.
- EAS No. (47) Introduces a three-stage approach to impairment for Financial Assets that are not credit-impaired at the date of origination or purchase. This approach is summarized as follows:
  - Stage 1: The company recognizes a credit loss allowance at an amount equal to 12-month
    expected credit losses. This represents the portion of lifetime expected credit losses from
    default events that are expected within 12 months of the reporting date, if credit risk has not
    increased significantly after initial recognition.
  - Stage 2: The company recognizes a credit loss allowance at an amount equal to lifetime expected credit losses for those Financial Assets which are considered to have experienced a significant increase in credit risk since initial recognition. This requires the computation of ECL based on lifetime probability of default, lifetime loss given default and lifetime exposure at default that represents the probability of default occurring over the remaining lifetime of the Financial Asset. Allowance for credit losses are higher in this stage because of an increase in credit risk and the impact of a longer time horizon being considered compared to 12 months in stage 1.
  - Stage 3: The company recognizes a loss allowance at an amount equal to lifetime expected credit losses, via the expected recoverable cash for the asset, for those Financial Assets that are credit impaired. For further detail see following paragraph "Credit-impaired Financial Assets in Stage 3".
  - The company calculates expected credit losses for each financial asset individually. Similarly, the determination of the need for transfer between stages is made on an individual asset basis.

# Significant Increase in Credit Risk

Under EAS No. (47), when determining whether the credit risk (i.e., risk of default) of a Financial Asset has increased significantly since initial recognition, the company considers reasonable and supportable information that is relevant and available without undue cost of effort. This includes quantitative and qualitative information based on the company's historical experience, credit risk assessment and forward-looking information (including macro-economic factor). The assessment of significant credit deterioration is key in determining when to move from measuring an allowance based on 12-month ECLs to one that is based on lifetime ECLs (i.e., transfer from Stage 1 to Stage 2).

# Credit-impaired Financial Assets in Stage 3

- At each reporting date, the company reviews the indicators for impairment of receivable balances, in order to take the necessary actions to account for impairment against the amounts that may not be collected from customers.
- The study is necessary to ensure that clients own and maintain a portfolio of shares to cover the debt owed to them enabling the company to take necessary measures to preserve the company's right in case of any amounts due from customers and failure or delay in payment. The calculation using aging reports will not be applicable on brokerage receivables as there is no specified or expected time frame for clearing or collection, however a provision is to be formed for the difference between debit due balance and the value of owned shares (collateral).
- For financial Assets considered to be credit-impaired, the ECL allowance covers the amounts of loss the company is expected to suffer. The estimation of ECLs is done on a case-by-case basis for non-homogeneous portfolios, or by applying portfolio-based parameters to individual Financial Assets in these portfolios via the company's ECL model for homogeneous portfolios.
- Forecasts of future economic conditions when calculating ECLs are considered. The lifetime expected losses are estimated based on the probability-weighted present value of the difference between the contractual cash flows that are due to the company under the contract; and the cash flows that the company expects to receive.

# Collateral for Financial Assets considered in the Impairment Analysis

- EAS No. (47) requires cash flows from collateral and other credit enhancement to be reflected in the ECL calculation. The following are key aspects with respect to collateral and guarantees:
- Eligibility of collateral, i.e. which collateral should be considered in the ECL calculation;
- Collateral evaluation, i.e. what collateral (liquidation) value should be used; and
- Projection of the available collateral amount over the life of a transaction.

#### **Critical Accounting Estimates**

- The accounting estimates and judgements related to the impairment of Financial Assets is a critical
  accounting estimates because the underlying assumptions used can change from period to period
  and may significantly affect the company's results pf operations.
- In assessing assets for impairment, management judgment is required, particularly in projecting future economic information and scenarios where circumstances of economic and financial uncertainty, when developments and changes to expected cash flows can occur both with greater rapidity and less predictability. The actual amounts of futures cash flows and their timing may differ from the estimates used by management and consequently may cause actual losses to differ from reported allowances.
- EAS No. (47) outlines regulations for the recognition of financial assets and liabilities and retained earnings in 1 January 2020 and the comparative figure did not adjust.

#### 2-9 Provisions

Provisions are recognized when the group has a legal or constructive current obligation as a result of a past event and it's probable that a flow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Provisions are reviewed at the financial position date and amended (when necessary) to represent the best current estimate.

# 2-10 Use of estimates and judgments

Preparing these financial statements in accordance with Egyptian Accounting Standards, requires management using judgements, estimates and assumptions that affect the application of the accounting policies and the amounts of assets, liabilities, income and expenses. The estimates and assumptions depends on historical experience and other factors that company's management see. And the real results could be different from assumptions.

# 2-11 Revenue recognition and measurement

#### Revenue from contracts with customers

- Egyptian Accounting Standard No. (48) replaces the following Egyptian Accounting Standards:
- Egyptian Accounting Standard No. (8) "Construction Contracts" amended in 2015
- Egyptian Accounting Standard No. (11) "Revenue" as amended in 2015
- More specifically, Egyptian Accounting Standard No. (48) states that revenue recognition depends on the following five steps:
  - 1- Identifying the contract with a customer;
  - 2- Identifying the contractual obligation to transfer goods and/or services (known as performance obligations);
  - 3- Determining the transaction price.
  - 4- Allocating the transaction price to specific performance obligations based on the standalone selling price of each good or service
  - 5- Recognizing revenue when the related performance obligation is fulfilled.

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- The company applies the International Accounting Standard No. (48) five-step model for revenue recognition in order to recognize fee and commission income, according to which income must be recognized when transferring services, and thus contractual performance obligations towards the customer have been fulfilled.
- Accordingly, after identifying the contract with the customer in the first step, the second step is to
  identify the performance obligation or a series of distinct performance obligations made to the
  customer. The company considers whether the service is capable of being distinctive and distinct
  in the context of the contract.
- A promised service is distinct if the customer can benefit from the service either alone or with
  other resources readily available to the customer, and the promise to transfer the service to the
  customer can be specified separately from other promises in the contract.
- The amount of income is measured based on the contractually agreed transaction price for the performance obligation specified in the contract. If the contract includes a variable consideration, the company estimates the amount of consideration to which it is entitled in exchange for transferring the promised services to the customer. Income is recognized in profit and loss when the specified performance obligation is satisfied.
- When adopting Egyptian Accounting Standard No. (48), fee and commission income is presented
  in the income statement separately from fee and commission expenses.
- Revenue from contracts concluded with customers is recognized when control of the required goods or services is transferred to the customer, in an amount that reflects the consideration that the company is expected to receive in exchange for those goods or services. Revenue is measured in return for fulfilling the performance obligation in the amount of the transaction price (after deducting variables) allocated to that performance obligation. These variables are estimated based on the expected outflow. Revenue is recognized (net of variables) only to the extent that it is probable that it will not be derecognized significantly.

#### 2-12 Expenses

 General and administrative expenses are recognized in the income statement according to the accrual basis.

#### 2-13 Lease contracts in which the company is a lessee

- On the start date of the lease contract, the "usufruct" asset and commitment to the lease contract is established, but the company cannot apply this, whether for short-term lease contracts or lease contracts in which the underlying asset is of low value, and in this case the associated lease payments are recorded these rents are considered an expense either on a straight-line basis over the lease term or on another regular basis. Another regular basis is applied if that basis is more reflective of the pattern of interest as a lessee.
- The company has long-term lease contracts for some exhibitions and workshops. The measurement and presentation of the related items of the financial statements are as follows:

#### 2-13.1 Initial measurement of the "usufruct" origin:

- The cost of the "Right of Usufruct" asset consists of:
  - a) The amount of the initial measurement of the lease liability, at the present value of the lease payments unpaid on that date. The lease payments are discounted using the interest rate implicit in the lease if that rate can be easily determined. If that rate cannot be determined, the lessee must use the lessee's additional borrowing rate.
  - any lease payments made on or before the commencement date of the lease less any lease incentives received;
  - c) any initial direct costs incurred by the lessee;
  - An estimate of the costs to be incurred by the lessee in dismantling and removing the subject asset, restoring the site on which the asset is located, or returning the asset itself to the required condition in accordance with the terms and conditions of the lease, unless those costs will be incurred to produce the inventory. The lessee will incur obligations for those costs, whether at the start date of the lease contract or as a result of the use of the asset subject of the contract during a certain period.

## 2-13.2 Subsequent measurement of the asset of the "usufruct"

- After the start date of the lease contract, the "right of usufruct" asset is measured, and the cost model is applied, where the "right of usufruct" asset is measured at cost:
  - a) less any accumulated depreciation and any accumulated impairment losses;
  - b) As modified by any re-measurement of the lease obligation.

# 2-13.3 Initial measurement of lease liability

At the start date of the lease, the lease liability is measured at the present value of the lease payments unpaid on that date. The lease payments are discounted using the interest rate implicit in the lease if that rate can be easily determined. If that rate cannot be easily determined, the lessee must use the incremental borrowing rate of the company as the lessee.

#### 2-13.4 Subsequent measurement of lease obligation

- After the start date of the lease contract, the following shall be done:
  - a) the carrying amount of the liability increases to reflect the interest on the lease liability;
  - b) reduce the carrying amount of the liability to reflect the lease payments;
  - re-measurement the carrying amount of the liability to reflect any revaluation or lease modifications, or to substantially modified fixed lease payments.
- The right-of-use asset and lease liabilities are presented in the statement of financial position separately from other assets and liabilities.
- Lease contracts include the lessee's maintenance and insurance of the leased asset, and the lease contract does not include any arrangements for the transfer of ownership at the end of the lease period.
- For a contract that contains a lease component with one or more lease or non-lease components, (if any), consideration in the contract is allocated to each lease component on the basis of the proportionate stand-alone price of the lease component and the total stand-alone price of the non-lease components. As a practical means, and within the scope of what the standard allows, the company as a lessee can choose, according to the class of the asset subject of the contract, not to separate the non-lease components from the lease components, and then account for each lease component and any accompanying non-lease components as a single lease component.

#### 2-14 Income Tax

- Income tax expense comprises current and deferred tax. It is recognized in the income statement
  except to the extent that it relates to a business combination in the same period or in different
  period, out of profit and losses either to be recognized directly in equity or in OCl or in business
  combination.
- Current tax comprises the expected tax payable or receivable on the taxable income or loss for the
  year and any adjustment to the tax payable or receivable in respect of previous years.

#### 2-15 Deferred Tax

- The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. It is measured using tax rates enacted or substantively enacted at the reporting date. Current tax also includes any tax arising from dividends
- Deferred tax is recognized in respect of temporary differences between the carrying amounts of
  assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.
   Deferred tax is measured at the tax rates that are expected to be applied to temporary differences
  when they reverse, using tax rates enacted or substantively enacted at the reporting date.
- Deferred tax assets are recognized for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available, against which they can be used.

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# 2-16 Earnings per share

The Company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the income statement attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period/year.

# 2-17 legal reserve

The Company's statutes provide for deduction of a sum equal to 5% of the annual net profit for formation of the legal reserve. Such deduction will be ceased when the total reserve reaches an amount equal to half of the Company's issued capital and when the reserve falls below this limit, it shall be necessary to resume

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3 Accounts Receivable and Other Debit Balances	31/3/2023	31/3/2022
	<u>EGP</u>	<u>EGP</u>
Trade Receivables	8,297,920	2,584,915
Advances to Suppliers	4,719	797,246
Withholding tax receivable	143,212	7,982
Total	8,445,851	3,390,143
Expected Credit Loss	(38,940)	0
Net	8,406,911	3,390,143
4 Cash at Banks	31/3/2023	31/3/2022
	<u>EGP</u>	EGP
Bank - Current Accounts Local Currency	1,512,277	1,761,409
Bank - Current Accounts Foreign Currency	8,259,570	116,180
Total	9,771,847	1,877,589
Expected Credit Loss	(2,221)	(358)
Net	9,769,626	1,877,231
_ The US Dollar was translated into Egyptian pounds using 30,90 EGP/US Dollar		
. The below table is describing the movement of the expected credit loss:		
	31/3/2023	31/3/2022
	EGP	EGP
Expected credit losses as of January 1, 2021	613	U
Effect of implementation of EAS (47)	-255	
Expected credit losses as of March 31, 2022	358	0
Expected credit loss in Cash & Bank Balances	1,863	U
Expected credit loss in other debit balances	38,940	0
Expected credit losses as of March 31, 2023	41,161	0
5 Capital	31/3/2023	31/3/2022
	<u>USD</u>	<u>USD</u>
Number of Quotes	500	500
quota Par Value (U.S Dollar)	500	500
Cupitul (U.S Dollar)*	250,000	250,000
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<sup>\*</sup> The capital was translated into Egyptian pounds using 15.5798 EGP/US Dollar, The issued and paid up capital is amounted to EGP 3,894,950.

According to the extraordinary general assembly meeting held on Mar 12, 2023. The quota holder approved to increase the company's capital from USD 250,000 to USD 500,000. And the company in the process of notarizing this capital increase in the commercial register.

# Capital Structure

Company Nume	Nationality	Ownership%	Number of quota
BRITANNIA and Associates Dubai PVT Company Limited.	Emirates	99%	495
Strategic Brands Holding Company Limited	Emirates	1%	
		100%	500
6 Provisions		31/3/2023	31/3/2022
		EGP	EGP
Provision		7,000	7,000
		7,000	7,000
7 Other Credit Bulances		31/3/2023	31/3/2022
		EGP	<u>EGP</u>
Trade Payables		2,002,360	99,421
Accrued Expenses		2,938,891	690,041
Accrued Social Contribution		77,810	14,592
Total		5,019,061	804,054

Total

		11.8
8 Cost of Goods Sold		
	<u>The year</u> from April 1, 2022 to March 31, 2023	The year from April 1, 2021 to March 31, 2022
	EGP	EGP
Purchases during the year	21,320,572	3,486,116
Transportation cost	544,911	98,118
Others	685,805	166,613
Cost of Goods Sold	22,551,288	3,750,847
9 General, Administrative and Murketing Expenses		
<b></b>	The year from April 1, 2022 to March 31, 2023	The year from April 1, 2021 to March 31, 2022
	EGP	<u>EGP</u>
Professional Fees	673,522	451,420
Salaries & Wages	60,046	56,368
Bank charge	7,360	3,820
Advertising and promotions	1,587,803	U
Others	333,704	192,260
Total	2,662,435	703,868
10 Earnings per Quota		
	The year from April 1, 2022 to March 31, 2023	<u>The year</u> from April 1, 2021 to March 31, 2022
	EGP	EGP
Net Profit After Tax	801,526	580,076
Number of outstanding quotas during the year	500	500

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1,603.05

1,160.15

#### 11. Managing the risk related to financial instruments

#### 11.1 The fair value

In accordance with the valuation principles used in the valuation of the Company's assets and liabilities presented in the notes to the financial statements, the fair values of the financial instruments are not materially different from their carrying values at the balance sheet date.

#### 11.2 Credit risk

Customers' balances are considered to be financial assets at risk of credit risk. This risk is the
inability of customers to pay their debts and the Company has created a provision to meet the
potential for non-collection of customer debts.

# 11.3 Foreign currency risk

Foreign currency risk is represented in foreign currency fluctuations in exchange rates affecting
the Company's cash inflow and outflow in foreign currencies and also the exchange differences
arising from translation of monetary assets and liabilities in foreign currencies.

#### 11.4 Liquidity Risk:

Liquidity risk is the risk that the company will not be able to meet its obligations when due, which is settled by cash or other financial assets. The company's management manages liquidity in a manner that ensures, to the extent possible, permanent possession of sufficient liquidity to meet its obligations when due in the normal and extraordinary circumstances, without incurring unacceptable losses or affects the company's reputation.

#### 11.5 Interest Rate risk

The interest rate risk is the risk of change in the value of the financial instrument due to the change in interest rates in the market, and this risk is considered limited due to the company's reliance on financing its financing needs to pay its current obligations and financing long-term assets on its resources.

#### 12. Tax Position:

#### 12.1 Corporate Income Tax

- The company is subject to the corporate income tax in accordance with the Egyptian tax law no.159 for year 1981
- The company's books have not been examined by the Tax Authority to date.

#### 12.2 Payroll Tax

 The company implements the current laws and the Company books have not been examined by the Tax Authority to date.

# 12.3 Withholding Tax

 The company implements the current laws and the Company books have not been examined by the Tax Authority to date.

## 12.4 Value added tax

 The company implements the current laws and the Company books have not been examined by the Tax Authority to date.

#### 12.5 Stamp tax

 The company implements the current laws and the Company books have not been examined by the Tax Authority to date.

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#### 13. Important Events:

#### 13.1 Covid 19

- The impact of the recent outbreak of novel "Covid-19" epidemic on the global economy and markets continues. In addition to, it's negative impact on several aspects including labor, operations, and liquidity available to the company. Accordingly, the company's management has develop and implement contingency plans to address these exceptional circumstances, and we are currently closely monitoring and evaluating all the developments related to the spread of the novel virus. Where all necessary measures will be taken to maintain our operational operations, and most importantly, is to protect our employees, clients and all citizens associated with the company.
- In light of our current knowledge and available information, we do not expect the novel Covid-19 virus to have an impact on the company ability to continue for the foreseeable future.

#### 13.2 The Russian-Ukrainian conflict

- In February 2022, the Russian and Ukrainian conflict broke out. Conditions change quickly, which leads to high uncertainty in all markets. Nevertheless, management closely monitors and analyzes market developments in this highly changing situation. However, it is too early to fully assess the effects of the situation. Despite the current uncertainties, there is currently no indication of a significant disruption in the company's business or failure to fulfil the Group's obligations towards its customers and there are no indications of a material impact on its future operating performance.
- On March 21, 2022, the Monetary Policy Committee of the Central Bank of Egypt decided, in its extraordinary meeting, to raise the rates of the overnight deposit and lending return and the price of the main operation of the Central Bank by 100 points, to reach 9.25%, 10.25%, and 9.75%, respectively. The credit and discount rate was raised by 100 basis points to 9.75%.
- On April 27, 2022, Prime Minister Decision No. 1568 of 2022 was issued to amend some provisions of Egyptian Accounting Standards by adding Appendix B to Egyptian Accounting Standard No. 13 regarding the effects of changes in foreign exchange rates. This appendix aims to develop a special accounting treatment to deal with The effects of the exceptional economic decision related to moving the exchange rate by placing an additional temporary option for Paragraph No. (28) of Egyptian Accounting Standard No. (13) "The Effects of Changes in Foreign Currency Exchange Rates" which requires the recognition of currency differences in the profit or loss statement for the period In which these differences arise, and as an alternative to that, the entity that has outstanding obligations in foreign currency at the date of moving the exchange rate related to fixed assets, real estate investments, intangible assets (except for goodwill) and exploration and evaluation assets acquired during the period from the beginning of January 2020 until the date of moving the exchange rate to recognize differences The debit currency resulting from the translation of these liabilities on the date of moving the exchange rate is included in the cost of these assets. The treatment also allows the facility to recognize the currency differences and the credit as a result of translating the balances of assets and liabilities of a monetary nature in foreign currencies existing at the date of changing the exchange rate within the items of other comprehensive income and closing them in the retained earnings for the same period, and this has been decided by the management not to apply this alternative accounting treatment.
- On May 19, 2022, the Monetary Policy Committee of the Central Bank of Egypt decided, in its meeting, to raise the rates of the one-night deposit and lending return and the price of the main operation of the Central Bank by 200 points, to reach 11.25%, 12.25%, and 11.75%, respectively. The credit and discount rates were also raised by 200 points. basis to reach 11.75%.
- On June 23, 2022, the Monetary Policy Committee of the Central Bank of Egypt decided, in its meeting, to maintain the two deposit return rates. And overnight lending and the rate of the main operation of the central bank at the level of 11.25%, 12.25% and 11.75%, respectively. The credit and discount rate was kept at 11.75%.

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- On August 18, 2022, the Monetary Policy Committee of the Central Bank of Egypt decided, in its meeting, to maintain the rates of the overnight deposit and lending return and the price of the main operation of the Central Bank at the level of 11.25%, 12.25%, and 11.75%, respectively. The credit and discount rate was kept at 11.75%.
- On September 22, 2022, the Monetary Policy Committee of the Central Bank of Egypt decided, in its meeting, to maintain the rates of the overnight deposit and lending return and the price of the main operation of the Central Bank at the level of 11.25%, 12.25%, and 11.75%, respectively. The credit and discount rate was kept at 11.75%.
- On October 27, 2022, the Monetary Policy Committee of the Central Bank decided, in its extraordinary meeting, to raise the rates of the overnight deposit and lending return and the price of the main operation of the Central Bank by 200 basis points, to reach 13.25%, 14.25%, and 13.75%, respectively. The credit and discount rate was raised by 200 basis points to 13.75%.
- On December 22, 2022, the Monetary Policy Committee of the Central Bank of Egypt decided, in its meeting, to raise the rates of the overnight deposit and lending return and the price of the main operation of the Central Bank by 300 basis points, to reach 16.25%, 17.25% and 16.75%, respectively. The credit and discount rate was raised by 300 basis points to 16.75%.
- On March 30, 2023, the Monetary Policy Committee of the Central Bank of Egypt decided, in its meeting, to raise the rates of the overnight deposit and lending return and the price of the main operation of the Central Bank by 200 basis points, to reach 18.25%, 19.25% and 18.75%, respectively. The credit and discount rate was raised by 200 basis points to 18.75%.

Company's Manager